

# Mario Subuyuj, Technical Project Manager

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LINKS	<a href="#">LinkedIn</a> , <a href="#">GitHub</a>			
PROFILE	<p>Results-oriented Software Developer and Technical Project Manager with 5+ years of experience leading cross-functional teams in the development of user-centered software products.</p> <p>Proven ability to engage and build strong relationships with internal and external multi-functional stakeholders across various projects, ensuring seamless coordination and successful project delivery.</p>			
EMPLOYMENT HISTORY				
Jan 2022 — Present	Co-Founder and Operations Manager, Darapti		Guatemala City	
	<a href="http://www.darapti.com">www.darapti.com</a> <ul style="list-style-type: none"><li>Business development with potential clients through consistent follow-up and advising on software solutions.</li><li>Provide expert guidance on the implementation of enterprise software tools, including ERP, CRM, e-commerce, LMS, and other relevant solutions.</li><li>Participate in the coordination of development and product teams to ensure the seamless construction of end-to-end products</li></ul>			
Jan 2021 — Present	Operations Manager, Edoo SA		Guatemala City	
	<p>Company providing an software ecosystem for schools with 20K+ active users in Guatemala.</p> <p><a href="http://www.edoo.io">www.edoo.io</a></p> <ul style="list-style-type: none"><li>Led cross-functional team of product, development, support, and sales leaders to develop and implement strategies to achieve the company goals.</li><li>Spearheaded the development and launch of a new suite product line, ensuring on-time delivery, efficient resource allocation, and adherence to budget constraints.</li><li>Building strong relationships with clients, partners and cross-functional teams.</li><li>Develop and implement strategies to retain users and encourage engagement with the company's suite of products.</li><li>Effectively manage and resolve complex customer issues related to the company's products and services.</li></ul>			
Jan 2019 — Jan 2021	Agile Project Management & Mobile App Development, Edoo SA		Guatemala City	
	<ul style="list-style-type: none"><li>Sprint coordination with Product Owner and Tech Lead.</li><li>Software development team coordination, resolving issues during sprint execution.</li><li>Development and maintenance of mobile applications with React Native.</li></ul>			
Nov 2017 — Jan 2019	Software developer, Edoo SA		Guatemala City	
	<ul style="list-style-type: none"><li>Development and maintenance of web applications built with React and Django as back-end.</li><li>Development of React components focused on user experience.</li><li>Development and maintenance of endpoints for key functionalities across applications.</li></ul>			
EDUCATION				
Jan 2018 — Present	Systems Engineering, Universidad de San Carlos de Guatemala		Guatemala City	
Jan 2015 — Oct 2017	Computer Technician, Kinal		Guatemala City	
SKILLS	Strong Communication Skills	Expert	HTML, CSS, JQuery	Expert
	Effective Management Strategies	Expert	Javascript, Typescript, Python	Expert
	Agile Project Management	Expert	React, React Native, Redux	Expert
	Problem solving	Expert	Shopify, Liquid, Webflow	Expert
	Business Development	Expert	Git, GitHub, Asana, Jira, ClickUp, Hubspot	Expert

REFERENCES

David Galindo from Edoo

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